

# Interim Financial Report

## Preliminary note

The interim consolidated financial report is in accordance with IAS 34 Interim Financial Reporting as at and for the six months period ended June 30, 2005.

## Consolidated Income statement

Expressed in thousands of euro. Prepared in accordance with International Financial Reporting Standards IFRS

For the six months period ended June 30	2005	2004
<b>Net turnover</b>	<b>296.590</b>	<b>280.708</b>
Cost of sales	(204.692)	(187.375)
<b>Gross profit</b>	<b>91.898</b>	<b>93.333</b>
Marketing, selling and distribution costs	(59.502)	(51.336)
Research & Development expenses	(2.990)	(2.747)
Administrative and general expenses	(21.474)	(22.238)
Other operating income/expenses	1.765	2.031
<b>Operating profit before goodwill</b>	<b>9.697</b>	<b>19.043</b>
Amortization of goodwill		(2.110)
<b>Operating profit</b>	<b>9.697</b>	<b>16.933</b>
<b>Finance costs</b>	<b>(1.958)</b>	<b>(4.897)</b>
<b>Profit before tax and minority interests</b>	<b>7.739</b>	<b>12.036</b>
Income tax	(2.371)	(3.274)
<b>Net profit from ordinary activities</b>	<b>5.368</b>	<b>8.762</b>
Minority interests	(132)	(383)
<b>Net profit</b>	<b>5.236</b>	<b>8.379</b>
Basic Earnings per share (EURO)	0,25	0,40
Diluted earnings per share (EURO)	0,25	0,39

## Consolidated Balance Sheet

Expressed in thousands of euro. Prepared in accordance with International Financial Reporting Standards IFRS.

As at	30 June 2005	31 December 2004
Intangible fixed assets	10.609	9.983
Goodwill	39.725	37.485
Tangible fixed assets	249.801	229.239
Other non current assets	5.830	6.248
<b>Non current assets</b>	<b>305.965</b>	<b>282.955</b>
Inventories	98.784	80.253
Trade receivables	157.087	119.579
Other receivables	8.522	7.590
Cash & Cash equivalents	8.621	10.613
Other current assets	6.731	2.256
<b>Current Assets</b>	<b>279.745</b>	<b>220.291</b>
<b>Total assets</b>	<b>585.710</b>	<b>503.246</b>
Issued capital	8.499	8.499
Consolidated reserves	210.476	210.913
Foreign currency adjustments	-1.923	-14.742
<b>Shareholder's equity</b>	<b>217.052</b>	<b>204.670</b>
<b>Minority Interest</b>	<b>1.711</b>	<b>1.526</b>
Provisions	20.285	16.013
Deferred tax liabilities	24.559	25.895
Interest bearing loans and borrowings	130.763	132.618
<b>Non current liabilities</b>	<b>177.318</b>	<b>176.052</b>
Interest bearing loans and borrowings	80.875	40.920
Trade creditors	87.258	62.853
Taxes	4.808	700
Other current liabilities	18.399	18.051
<b>Current liabilities</b>	<b>191.340</b>	<b>122.524</b>
<b>Total equity &amp; liabilities</b>	<b>585.710</b>	<b>503.246</b>

The consolidated balance sheet as at 30 June 2004 can be found in the notes.

## Consolidated Cash flow statement

Expressed in thousands of euro. Prepared in accordance with International Financial Reporting Standards IFRS

For the six months period ended June, 30	2005	2004
<b>Operating activities</b>		
Net profit	5.236	8.379
Depreciation	21.144	19.760
Amortization		2.111
Write – offs on current assets	3.847	2.028
Unrealized foreign exchange losses/(gains)	(4)	216
Interest income	(408)	(595)
Interest expense	4.539	4.230
Loss/(gain) on sale of tangible assets	175	(115)
Income taxes	2.372	3.274
Minority interest	132	383
Hyperinflation accounting adjustment	168	(170)
<b>Cash flow from operational activities before changes in working capital and provisions.</b>	<b>37.201</b>	<b>39.501</b>
Decrease/(increase) in trade and other receivables	(41.366)	(26.056)
Decrease/(increase) in inventories	(19.452)	(27.248)
Decrease/(increase) in other assets	1.097	183
Increase/(decrease) in trade payables	24.405	29.722
Increase/(decrease) in other liabilities	972	(1.037)
<b>Cash flow generated from operational activities</b>	<b>2.857</b>	<b>15.065</b>
Interest paid	(4.169)	(3.586)
Interest received	148	328
Income taxes paid	329	(2.838)
<b>Cash flow from operating activities</b>	<b>-835</b>	<b>8.969</b>
<b>Investing activities</b>		
Proceeds form sale of tangible assets	137	115
Acquisition of (in)tangible assets	(35.482)	(29.639)
Other acquisitions		(747)
<b>Cash flow from investing activities</b>	<b>(35.345)</b>	<b>(30.271)</b>
<b>Financing activities</b>		
New Borrowings	48.839	27.490
Repayment of borrowings	(10.739)	(20.090)
Dividends paid	(5.022)	(5.006)
<b>Cash flow from financing activities</b>	<b>33.078</b>	<b>2.394</b>
<b>Net variation in cash and cash equivalents</b>	<b>(3.102)</b>	<b>(18.908)</b>
Cash and cash equivalents as of January 1st	10.613	22.483

Effect of exchange rate fluctuations on cash held	1.110	
Cash and cash equivalents as of June 30 <sup>th</sup>	8.621	3.575

## onsolidated Statement of Changes in Equity

Expressed in thousands of euro. Prepared in accordance with International Financial Reporting Standards IFRS

For the six months period ended June 30 , 2004

	Issued Capital	Reserves	Net gain loss in equity	Treasury Shares	Exchange rate Adjustments	Total Equity
<b>Balance as at December 31, 2003</b>	<b>8.499</b>	<b>213.919</b>	<b>(1.554)</b>	<b>(6.605)</b>	<b>(12.210)</b>	<b>202.049</b>
Net loss on available for sale financial assets			-136			-136
Exchange rate adjustments					5.111	5.111
Net profit of the year		8.379				8.379
Dividends to shareholders		(5.006)				(5.006)
<b>Balance as at June 30, 2004</b>	<b>8.499</b>	<b>217.292</b>	<b>(1.690)</b>	<b>(6.605)</b>	<b>(7.099)</b>	<b>210.397</b>

For the six months period ended June 30, 2005

	Issued Capital	Reserves	Net gain loss in equity	Treasury Shares	Exchange rate Adjustments	Total Equity
<b>Balance as at December 31, 2004</b>	<b>8.499</b>	<b>218.856</b>	<b>(2.666)</b>	<b>(5.277)</b>	<b>(14.742)</b>	<b>204.670</b>
Loss on available for sale financial assets & cash flow hedges			-651			-651
Exchange rate adjustments					12.819	12.819
Net profit of the year		5.236				5.236
Dividends to shareholders		(5.022)				(5.022)
<b>Balance as at June 30, 2005</b>	<b>8.499</b>	<b>219.070</b>	<b>(3.317)</b>	<b>(5.277)</b>	<b>(1.923)</b>	<b>217.052</b>

## Notes to the Consolidated Interim Financial Statements

### Basis of presentation

These consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC). The consolidated interim financial statements have been prepared using the same accounting policies and methods of computation as in the December, 31 2004 annual financial statements, except for the following standards which have been adopted as of January ,2005, IAS32, IAS39, IFRS2 ,IFRS3, IAS38, IFRS5 and IAS 16. This interim financial report is in compliance with IAS 34, Interim Financial Reporting.

### Segment information

Expressed in thousands of euro for the six months period ended

As at June 30, 2004	Western Europe	North America	Eastern Europe & Asia	Consolidated
Sales	262.306	58.189	56.608	377.103
Interco Sales	(95.214)	(46)	(1.135)	(96.395)
<b>External Sales</b>	<b>167.092</b>	<b>58.143</b>	<b>55.473</b>	<b>280.708</b>
Proportion of Consolidated Sales	56,3%	19,6%	18,7%	100%
<b>Profit from operations</b>	<b>18.946</b>	<b>(1.280)</b>	<b>(733)</b>	<b>16.933</b>
<b>Proportion of segment sales</b>	<b>11,3%</b>	<b>(2,2%)</b>	<b>(1,3%)</b>	<b>6,0%</b>

As at June 30, 2005	Western Europe	North America	Eastern Europe & Asia	Consolidated
Sales	257.195	62.732	71.613	391.540
Interco Sales	(93.130)		(1.820)	(94.950)
<b>External Sales</b>	<b>164.065</b>	<b>62.732</b>	<b>69.793</b>	<b>296.590</b>
Proportion of Consolidated Sales	55,3%	21,2%	23,5%	100%
<b>Profit from operations</b>	<b>8.882</b>	<b>1.518</b>	<b>(703)</b>	<b>9.697</b>
<b>Proportion of segment sales</b>	<b>5,4%</b>	<b>2,4%</b>	<b>(1,0%)</b>	<b>3,3%</b>

### Seasonality of operations

Construction is seasoned, typical resulting in higher demand during spring and the summer season.

### Unusual items

The results were negatively influenced with €1,7 million as a result of the closing of the plant in Delph (U.K.) .

There were no other important unusual items affecting assets, liabilities, equity, net profit or cash flows during the six month period ended June, 30 2005.

### **Subsequent events**

There are no significant events subsequent to the end of the interim period that have not been reflected in the financial statements.

## Consolidated Balance Sheet as at June, 30 2004

Expressed in thousands of euro. Prepared in accordance with International Financial Reporting Standards IFRS

<u>As at</u>	<u>June, 30 2004</u>
Intangible fixed assets	5.858
Goodwill	45.265
Tangible fixed assets	231.392
Other non current assets	7.645
<b>Non current assets</b>	<b>290.160</b>
Inventories	92.824
Trade receivables	138.213
Other receivables	6.362
Cash & Cash equivalents	3.575
Other current assets	3.346
<b>Current Assets</b>	<b>244.320</b>
<b>Total assets</b>	<b>534.480</b>
Issued capital	8.499
Consolidated reserves	208.997
Foreign currency adjustments	-7.099
<b>Shareholder's equity</b>	<b>210.397</b>
<b>Minority Interest</b>	<b>1.441</b>
Provisions	15.243
Deferred tax liabilities	24.835
Interest bearing loans and borrowings	121.292
<b>Non current liabilities</b>	<b>162.811</b>
Interest bearing loans and borrowings	60.760
Trade creditors	71.416
Taxes	4.620
Other current liabilities	24.476
<b>Current liabilities</b>	<b>161.272</b>
<b>Total equity &amp; liabilities</b>	<b>534.480</b>



